Six General Aviation Associations Release
Industry Recommended Best Business Practices

OCTOBER 31, 2018 – Alexandria, Virginia – Helicopter Association International (HAI) along with five additional major aviation associations, today jointly released the “Know Before You Go” best business practices. The joint release lays out a series of communications best practices, including publishing an online list of potential prices, fees and other charges that pilots may expect when landing at an airport.

The joint release calls on FBOs to “move expeditiously to implement these practices,” but recognizes that certain providers face unique challenges, and may need time to implement the new best practices. It also recommends customers contact FBOs directly, “so that operators can ask questions, know and evaluate their options, and make informed decisions.”

According to the joint release, “With this declaration, we remain committed to promoting the widespread adoption of these best practices, which will strengthen the flight experience and general aviation overall.”

In addition to HAI, the joint release was issued by the Aircraft Owners and Pilots Association, the Experimental Aircraft Association, the General Aviation Manufacturers Association, the National Air Transportation Association, and National Business Aviation Association.

Read the “Know Before You Go” best business practices HERE.

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HAI is the professional trade association for the civil helicopter industry. HAI’s 1,500+ organizational members and 1,800 individual members safely operate more than 4,500 helicopters approximately 2.3 million flight hours each year in 73 nations. HAI is dedicated to the promotion of the helicopter as a safe, effective method of commerce and to the advancement of the international helicopter community.